

## **Working together for the customer: asecos receives award for “Best Portfolio Management 2018”**

**Gründau, 25 June 2018** – For its excellent collaboration and client focus, VWR gave the “Best Portfolio Management 2018” award to asecos during its European Sales Conference. VWR, a subsidiary of Avantor, is the global leader of independent providers of product and service solutions for laboratories and clients in the manufacturing industry.

Each year, VWR gives out awards in several categories for outstanding services in the field of collaborative supply chains, with a main focus on customer satisfaction. “The greatest emphasis is on safety. We are delighted that this year’s award went to asecos, as they are very successful on the highly diversified European market,” explains Dawid Stolc, European Strategic Portfolio Manager, Equipment & Instruments at VWR International.

“It is vital to listen actively and to be prepared to understand the on-site requirements. Another important aspect consists of reacting actively, with technical and sales support. This professional attitude is what characterises the employees at asecos,” Stolc continued.

The hallmarks of long-term collaboration consist of a mutual understanding between partners and conducting successful business. Dominik Reuter, Area Sales Manager in Europe of asecos GmbH, supported this statement: “Business deals are struck between people. The human component then also plays a key role in the cooperation between VWR and asecos. In all national companies, at management and hierarchy levels, an excellent

level of communication is present. This allows us to reach decisions quickly and to implement them frictionlessly, contributing to our success.

For more information and to see the full interview, go to:

<http://www.asecos.co.uk>

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**asecos GmbH**

asecos GmbH, founded in 1994, is a leading manufacturer in Europe, operating in the field of safety storage cabinets, offering its customers high-quality products and intelligent solutions for the handling of hazardous substances, both inside and outside of buildings. Their diverse product portfolio includes safety storage and gas cylinder cabinets, hazardous substance workstations and extraction systems such as sorbents, reservoir systems and containers for hazardous substances. asecos also works to develop innovative product solutions in the area of protection of non-smokers and indoor air cleaning systems. Around 250 employees work at the asecos main headquarters in Gründau. asecos is represented abroad by its own subsidiary companies in the Netherlands, France, Spain, the United Kingdom and in selected partner companies around the world. You can find more information at: [www.asecos.com](http://www.asecos.com)